

BUILT TOUGH, BUILT TO LAST

# REACH BEYOND LIMITS



# WELCOME

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Welcome back !

As we wrap up the final edition of 2024, it's the perfect time to reflect on the incredible journey we've had this year and set our sights on an even brighter 2025. Over the past months, we've showcased the capabilities of our larger-tonnage products, and now we're turning our attention to the versatile and impactful medium-tonnage long-reach attachments.

This edition features inspiring customer stories that demonstrate how these attachments have contributed to everything from vital infrastructure upgrades to meaningful environmental projects. While these steps may seem small in the grand scheme of things, they represent the steady progress that drives lasting change.

We invite you to explore the stories behind these projects and the difference they've made. Every product we deliver plays a role in shaping a better future, and we're honored to support our customers as they build their visions.

As 2024 comes to a close, we're taking time to reflect on what we've achieved and what we've learned this year. This reflection fuels our commitment to continuous improvement—enhancing our products, services, and partnerships to serve you even better in 2025.

Here's to embracing new challenges, seizing new opportunities, and creating meaningful impact together in the year ahead.

*Cheers,  
EIK Marketing Team*



# TABLE OF CONTENT

## 06 | PRODUCT HIGHLIGHTS

- Reviving Lakes: Eco-Tourism Through Cleaning and Reclamation
- Line Up Of EIK 15m Long Reach For European Customer
- Innovative Solutions For The KLCC Car Park Project With EIK Long Reach And Tunnel Boom
- Optimized Performance with EIK's 17m Long Reach Attachment
- Efficient Maintenance Of Tailings Ponds With EIK Long Reach

## 09 | EVENTS & ACTIVITIES

- Mining Indonesia Expo 2024
- Johor Quarry Association Annual Dinner 2024
- Golf Tournament - A Day Of Connection And Collaboration
- Product Knowledge Training 2024

## Reviving Lakes: Eco-Tourism Through Cleaning and Reclamation

Colombia, known for its rich biodiversity and scenic landscapes, is becoming a top destination for eco-tourism. To support this growth, a significant lake reclamation project has been launched, aimed at cleaning and restoring local lakes to attract more eco-conscious travelers.

At the heart of this initiative is EIK's AM200 amphibious undercarriage for the Link Belt 210, designed to excel where standard excavators fall short. Unlike conventional equipment, amphibious machines can operate directly in waterlogged or swampy areas, eliminating the need for additional support like pontoons or dredging platforms.

The EIK AM200 ensures efficient sediment removal, improves water flow, and restores aquatic habitats. Its unique ability to traverse soft, unstable terrains safely minimizes environmental disruption, a critical factor in eco-sensitive projects.

For users, investing in amphibious excavators like the AM200 delivers key benefits:

- **Versatility** – Seamlessly transitions between land and water tasks, reducing the need for multiple machines.
- **Cost Efficiency** – Cuts project costs by eliminating the need for additional infrastructure or equipment.
- **Environmental Protection** – Operates with minimal impact, supporting sustainable reclamation efforts.
- **Long-Term ROI** – Enhances the value of eco-tourism projects by creating healthier, more attractive natural environments.

This project not only revitalizes local lakes but also strengthens Colombia's position as a leader in eco-tourism. By combining innovative technology and sustainable practices, it creates opportunities for biodiversity conservation and long-term community benefits.



EIK AM200 Amphibious Excavator for Link Belt 210

## Line Up Of EIK 15m Long Reach For European Customer

Successfully delivered the EIK 15m Long Reach attachment for the JCB JS220 to our European customer! This versatile attachment is ready to handle extended-reach excavation tasks, offering reliable performance and adaptability for various applications. Expanding into the European market underscores the exceptional quality of EIK products, as this region demands some of the highest product standards globally. We are proud that EIK attachments meet these stringent requirements and are trusted by customers in such a competitive market.



EIK 15m Long Reach for JCB JS220

## Innovative Solutions for the KLCC Car Park Project with EIK Long Reach and Tunnel Boom

The construction of the new multi-story car park at the Kuala Lumpur Convention Centre (KLCC) posed unique challenges, requiring specialized equipment to ensure precision and safety in a confined urban setting. Designed to increase parking capacity, the project included both above-ground and underground sections, each demanding tailored solutions.

The underground section, with a clearance height of only 3 meters, made standard machinery unsuitable. To address this, the project utilized a combination of EIK's 18.5m Long Reach for the SK350-10 and the EIK Tunnel Boom, each designed for specific tasks.



EIK 18.5m Long Reach for Kobelco SK350



EIK 8.2m Tunnel Boom for Kobelco SK200

The EIK Tunnel Boom, built for confined spaces, performed efficiently and safely within the low-clearance underground areas. In contrast, the 18.5m Long Reach excelled in open spaces, providing the reach and accuracy needed for larger-scale operations.

This combination of equipment demonstrated that no single machine can meet all needs in complex projects. By leveraging the strengths of multiple specialized tools, the team achieved a balance of safety, efficiency, and precision, overcoming logistical challenges while maintaining the highest quality standards.

## Optimized Performance With EIK's 17m Long Reach Attachment

The EIK 17m Long Reach attachment for the JD250G is a highly versatile solution tailored for the demands of modern construction and excavation. With its impressive reach and adaptability, it excels in tasks such as deep excavation, slope shaping, and material loading, enabling operators to work efficiently and safely in challenging environments.



EIK 17m Long Reach for John Deere JD250G

As John Deere's long-reach excavator offerings are relatively new to the market, EIK's Long Reach attachments are already fully compatible with various John Deere models, including the JD250G. This ensures seamless integration, offering customers a reliable and proven solution to extend the functionality of their machines.

The EIK 17m Long Reach supports a range of bucket sizes, making it adaptable for diverse site needs, from urban developments to remote or hard-to-access locations. Its robust design and consistent performance provide operators with the confidence to handle demanding projects while maintaining safety and efficiency. With EIK's commitment to quality and innovation, the 17m Long Reach attachment empowers customers to maximize their investment in John Deere excavators, ensuring versatility, reliability, and project success.



## Efficient Maintenance Of Tailings Ponds With EIK Long Reach

In the mining regions of Australia, tailings ponds are essential for managing by-products and protecting the environment. Regular maintenance is critical to prevent overflow, structural damage, and environmental hazards.

To address these challenges, our customer selected the EIK 20-meter Long Reach attachment for their Caterpillar CAT336. This attachment offers the reach and reliability needed to access difficult areas, making it ideal for clearing sediment and maintaining pond structures.

In mining, where safety is paramount, the EIK Long Reach provides key benefits:

- **Safe Access** – Its extended reach allows maintenance from a safe distance, minimizing risks in hazardous areas.
- **Efficiency** – Durable and reliable, it reduces downtime while ensuring precise operation.
- **Environmental Compliance** – Supports proper sediment removal to maintain functional and compliant ponds.

By combining safety, efficiency, and durability, the EIK 20-meter Long Reach ensures maintenance is completed effectively. We're proud to support our customers in overcoming challenges and achieving success with practical, reliable solutions.

EIK 20m Long Reach for Caterpillar CAT336

## Mining Indonesia Expo 2024

The 22nd Mining Indonesia Expo 2024 in Jakarta was an incredible experience, immersing us in the heart of the mining industry. Covering over 85,000 m<sup>2</sup> and welcoming more than 2,100 participants from 39 countries, the event was a hub of innovation, collaboration, and networking.



We were thrilled to see our partners and customers playing key roles in organizing and contributing to the success of this event. It was inspiring to witness their dedication and efforts come to life on such a large platform.

The expo offered us a valuable opportunity to connect with potential suppliers, customers, and industry leaders while staying informed about the latest trends and innovations shaping the mining world. These meaningful interactions deepened our relationships with customers from across the globe, reinforcing our commitment to fostering strong, lasting connections.



As we look to the future, we're excited about the possibilities of becoming even more involved in events like this. Being part of this dynamic community motivates us to continue driving innovation and excellence in the mining industry.

## Johor Quarry Association Annual Dinner 2024

The Johor Quarry Association Annual Dinner 2024 brought together industry pioneers, innovators, and visionaries for an evening filled with connection, collaboration, and purpose. The event was a vibrant celebration of the quarrying industry's achievements and future aspirations, fostering meaningful exchanges among attendees.

EIK is always proud to support meaningful events organized by our industry partners and customers. These gatherings play a crucial role in strengthening industry bonds and driving innovation.

A highlight of the evening was the association's generous charitable donation to a local organization, reflecting a shared commitment to giving back to the communities we serve. With every handshake, conversation, and shared vision, the dinner underscored that success in our industry is not just about the materials we work with but the relationships, partnerships, and values that unite us. Events like these remind us of the strength of our collective efforts and the bright future we can build together.



## Golf Tournament - A Day Of Connection And Collaboration

What a wonderful time we had at the HBSM Golf Tournament in Bogor! We're deeply grateful for the invitation and honored to be the main sponsor of such a well-organized and enjoyable event. Held at the picturesque Sentul Highland Golf Club, the tournament brought together industry professionals for a day filled with camaraderie, networking, and friendly competition. It was a pleasure to connect with fellow participants and witness the dedication that made this event a success.

We also had the opportunity to set up our booth at the event, allowing us to engage with attendees and strengthen relationships with customers and partners in a relaxed and informal setting. These meaningful conversations provided valuable insights into the industry and reinforced our commitment to collaboration and growth.

The tournament's seamless execution showcased the hard work and dedication of the organizers and participants, making it a truly memorable experience. At EIK, we are proud to support initiatives that foster connections beyond the workplace, and we're thankful to have been part of this special gathering.



## Product Knowledge Training 2024

Understanding our products inside and out is essential for delivering exceptional value to our customers. With this in mind, our R&D team recently conducted a Product Knowledge Training designed to empower our staff with a deeper understanding of the excavator attachments we manufacture.



This immersive session went beyond just technical details. Participants explored the design, functionality, and diverse applications of our key attachments, gaining insights into

how these innovations meet the real-world demands of our customers. The training also encouraged open discussions, fostering a collaborative learning environment where curiosity and questions were welcomed.



This initiative underscores our commitment to excellence and ensures every team member is prepared to represent our company's products with credibility and enthusiasm.



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**“We Build With Pride,  
You Use With Trust.”**



Find out more.